



## **Associate Account Manager – Specialty Chemicals**

The position is an integral part of the Specialty Chemicals sales team. It plays a critical role in sales/marketing and related activities of the Specialty Chemicals product line and assessment of business opportunities.

### **Responsibilities will include:**

- Establishing working relationships with customers to promote Aceto products. This includes some travel.
- Communicating with Aceto sourcing offices overseas.
- Preparing an annual forecast for portfolio of products and other forecasts as needed.
- Seeks ways to increase growth above normal organic growth.
- Communicates clearly and directly with employees concerning performance expectations, productivity and accountability.
- Manages overall inventory levels.
- Assists Accounts Receivable in recovering slow payments and resolving disputes.
- Works closely with Regulatory and Traffic Departments to be sure products meet all applicable laws.
- Promotes Aceto in industry and trade associations.
- Other duties as assigned.

### **Required Experience:**

- The ideal candidate will possess up to 1-2 years' relevant sales experience, but it is not mandatory for this entry level position
- The position is based in the Port Washington, NY headquarters office
- A technical degree: Chemistry or Chemical Engineering is required
- Ability to travel is a must
- The ability and desire to work independently
- Excellent computer skills (Word and Excel)
- Good verbal/written communication skills are required

Please note that a background check will be administered on any applicant who receives an offer of employment.

Aceto Corporation offers a competitive compensation package which includes salary and a full benefits package.

Aceto benefits include, but are not limited to, the following:

- Medical, Hospitalization & Prescription
- Company Paid Life Insurance
- Supplemental Life Insurance
- Accidental Death and Dismemberment
- Dental Coverage
- Vision Coverage
- Long Term Disability
- Short Term Disability
- 401(k) Plan
- Supplemental Retirement Plan (if eligible)
- Flexible Spending Plan (Medical, Dependent Care, Adoption Assistance)
- Performance Awards
- Bonuses
- Holidays (10)
- Vacation
- Personal Days
- Sick Days
- Tuition reimbursement
- Employee Discount Program

Aceto Corporation is an equal opportunity employer. M/F/V/D